

Introduction Trade and Environment Officials work together to: Enhance trade in green products and services Increase capacity and improve coordination to identify and address traderelated environmental concerns Enhance regional and national coordination, including between FTC and the CEC Broaden understanding of trade and environment linkages and thereby promote domestic and regional policy coherence

Greening the Supply Chain

Improving competitiveness and enhancing environmental performance in North American supply chains

Overview of the Project

Objective: Help SME suppliers to improve their competitiveness and environmental performance

Target Audience: SMEs that supply multinational companies (MNC)

Pilot program's key features: Strengthening client-supplier relationship, optimizing processes through eco-efficiency tools, building capacity through experiential learning, and promoting collective development of projects

Duration: Three pilot phases between 2005-2008.

CEC's Role: Providing funding for the development of training material and sessions; organizing training-the-trainer programs; encouraging MNC to mentor their supply chain companies

Project results

- Increased participation from SMEs who supply MNC over the course of the project
- Implementation of 146 programs promoting competitiveness and environmental performance

SMFs

- Investment of US\$6.8M
- Significant environmental results and economic returns.

RR DONNELLEY

LAC DE MEMBER DIER

BOMBARDIER

WESTE COLGATE-PALMOLIVE

Bristol-Myers Squibb Company

MEXICO

LA SQUID OF MARKET OF MARKE

SIVIES	19
Supply Chains	
	14
Total Projects	146
Implementation rate	75%
implementation rate	7370
COSTS	
Investment (mill US\$)	6.8
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BENEFITS	10
Cost savings (mill US\$ / year) From: Programa Cadenas Pro	oductivas Verdes
CO2 reduction (CO2ettons/year)ida	ides y r8ş300los
Reduction in Water use (m3/yr)	280,000

Reduction in Waste (tons/year)

79

Benefit to the North American environment

Development of an effective, replicable, cooperationbased mechanism for enhancing environmental performance and competitiveness in supply chains throughout North America

- Development of a cost effective approach
- Adoption of the approach by companies and institutions (e.g., State of Querétaro)
- Interest in further exchange of experiences with similar programs in North America
- Demonstration of CEC's value as a catalyst for greening practices and approaches

